

April 20, 2021

Addendum 2

BL036-21, Purchase of Nitrile Gloves on a Six Month Contract

**\*\*\*\*\*The due date has been postponed until 2:50 PM April 28, 2021\*\*\*\*\***

Please remember that bids cannot be sent via email and the original must be submitted in a sealed envelope/container.

**Clarifications:**

- C1.** The estimated size quantities stated in the bid for line items 1 and 2 are based off of previous usage of the specified gloves. If alternate/equivalent gloves are awarded, the quantity is subject to change based off of fit and field usage.

**Questions:**

- Q1. It is stated the pricing is to remain firm for the duration of the initial term of the contract. With the volatility of gloves in the market today, vendors cannot guarantee pricing for any length of time. Would the County consider allowing for increases/decreases as they are issued by the manufacturer's?**
- A1. No price adjustments can be outside of the renewal period. When submitting the bid schedule and required forms, vendors are agreeing to hold pricing firm for 6 months. Increase/decrease for the renewal options should be listed on page 6 of the invitation.
- Q2. The bid is requesting that we provide the percentage increase/decrease up front for each renewal term of the contract. Given the unpredictability of gloves in the market today, vendors cannot determine the increases/decreases up front. Therefore, vendors will not be able to provide the County with the best and most fair pricing on gloves. Would the County consider allowing for a period of time before the renewal term to discuss any price increases/decreases that need to be taken prior to heading in to each renewal term?**
- A2. At each renewal option, the awarded vendor(s) will have the opportunity to increase up to the percentage submitted under the renewal option section of the Bid Schedule. However, the increase is not guaranteed. A market analysis will be completed at each renewal option to determine if the requested increase is supported by market conditions. If vendors do not complete the renewal option section of the Bid Schedule, they will not be able to increase at any of the renewal options, if awarded.
- Q3. It is stated that there is a 1% penalty per day for up to ten (10) days that a delivery is late. Given the demand and short supply of gloves in the market today, vendors cannot guarantee delivery will be on time. Would the County consider removing this language? Or, would the County consider not penalizing the awarded vendor for deliveries that are late and outside of their control? Example being, the gloves from the manufacturer may be backordered.**
- A3. As referred to above, Section XII. Delivery Failures, is part of Terms and Conditions and cannot be removed. While Gwinnett County may not choose to utilize this option, vendors could be penalized for failure to adhere to the contract.

**Q4. Will vendors be allowed to take exceptions to the bid and still be considered for award?**

A4. If expectations are taken, they must be clearly stated in detail as part of the bid submittal.

Exceptions will be evaluated after the bid opening and could result in a bid being deemed non-responsive depending on the exception.

This addendum should be signed in the space provided below and returned with your bid. Failure to do so may result in your bid being deemed non-responsive.

Thank you.

Lindsey Gravitt  
Purchasing Associate II

**Company Name** \_\_\_\_\_

**Authorized Representative** \_\_\_\_\_